



Case Study

Taking Care Ambulance Provider

AMBULANCE

Incorporated as a private limited company in September 2010. Based in the Midlands, the company provides private ambulances to various NHS trusts to assist them in meeting their response targets.

The business started with 1 ambulance, with the Managing Director driving the ambulance and doing all the paperwork as needed. Over the years, the fleet expanded to 22 vehicles as there is a shortfall of ambulances to transport non-emergency patients.

Our client provides transport when a patient cannot use other forms of transportation but do not require high dependency ambulances. There are always 2 Ambulance Care Assistants trained in first aid and special needs care and the care they provide is critical to the ambulance service. The care assistants ensure that those in need of specialist transportation are comfortable and safe.

THE CHALLENGE

Our client was introduced to us through an intermediary and we were able to meet with the family who own and operate this business within 24 hours. The growth of the business meant that invoices were not getting paid on time as they were not being chased for payment. This meant that the business was struggling with fuel and insurance bills.

THE SOLUTION

We spent time working closely with this client and took time to get to know their business and how they operated. The paper trail is provided through an email address they use to send out their invoices and any back-up documentation is provided within the patient confidentiality guidelines.

It is this relationship that has meant that we are able to query any invoices with a quick turnaround time.

"We are pleased to be helping ambitious businesses that often find themselves restricted by cashflow." Laura R- Regency Factors

This fresh injection of finance will enable us to focus on our provision to the NHS and work to expand our offering to new areas and different sectors of healthcare provision.

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